

D. LABOR FORCE, EMPLOYMENT, AND WAGES

1. Labor Force Status and Trends (Table D-1)

The total labor force for the region in 2011 as estimated by the Labor Market Information Section (LMI) of the Colorado Department of Labor & Employment averaged 24,516. Total employment averaged 22,287, which is intended to count persons employed regardless of the number of hours worked, or whether they were considered full-time, part-time, or temporary. The estimates reflect persons employed by their county of residence, regardless of where they worked, and count the person only once by their primary job, regardless of the number of jobs held.

Persons in the labor force who were unemployed averaged 2,229 in 2011, reflecting those are actively seeking work or laid off from jobs recently held. The unemployment rate for 2011 averaged 9.1 percent, and compares with 8.3 percent for Colorado. Counties with higher rates than the region include: Costilla (12.6 percent); Conejos (9.5 percent); Rio Grande (9.3 percent) and Saguache (10.0 percent). Looking at trends from 2000-2011, the Valley's labor force increased by 18 percent, compared to 15.1 percent for Colorado. Employment in the region increased by 12.3 percent compared with 8.6 percent for Colorado. Unemployment during the period increased 140.2 percent, compared with a more dramatic 248.1 percent increase for the state. This reflects the effects of the national recession that began in 2008.

2. Labor Force Participation (Table D-2)

According to the data in Table D-2, labor force participation is increasing at a steady rate. Total participation in 2010 was 58.6 percent of the population 16 years and over. The 35-44 age group represents the largest participation at 82.2 percent, followed by persons aged 45 to 54 (77.9 percent) and 25 to 34 (72.3 percent). Male participation at 62.8 percent is higher than females at 54.3 percent.

3. Occupation and Class of Worker (Table D-3)

The Census list of occupations provides a rough indicator of the types of jobs available in our economy, and to some extent the skill levels. One notable difference in the Valley's occupational profile from the state is in the management and professional occupations group, which is 32.4 percent, compared to 38.7 percent. Alamosa comes closest of all our counties to matching the state's share.

Self-employed (11.5 percent) and government workers (23.7 percent) make up greater shares of the Valley's employed labor force, compared with only 7.2 percent and 14.2 percent in Colorado. Wage and salary jobs, usually providing higher wages and benefits, are in short supply (64.4 percent), compared to Colorado's (78.3 percent).

4. Place of Work (D-4)

Table D-4 shows that 28.3 percent of workers 16 years and older, in 2010 held jobs in a place other than their county of residence. This is less than the Colorado statewide experience of 32.7 percent. Distances between counties in the San Luis Valley are usually much greater than urban areas of the State, which may explain some of the difference. In general, workers are usually willing to commute to a job paying a higher wage than may be available in their home county.

5. Commuting (Table D-5)

Workers in the Valley are known to travel long distances to a job, although the mean travel time to work is 16.8 minutes compared with 24.2 minutes for most workers in the state. A large number travel US 160 to jobs in Alamosa covering one-way distances ranging from 17 miles from Monte Vista to 35 miles from Del Norte. On the US 285 route from the south, commuting distance is 14 miles from La Jara and up to 30 from Antonito and towns in between. Regular commuting patterns are also established between Center (32 miles), and up to 49 miles one-way from San Luis.

Census results show fewer driving alone (69.7 percent), and a higher number carpooling (14.8 percent) than the statewide percentages of 75.1 percent and 12.2 percent. Walking to work is also more common, 6.4 percent in the Valley (up to 19.8 percent in Mineral) compared to 3.0 percent. Working out of the home is also higher in the Valley than the state; 6.9 percent in the Valley and 4.9 percent statewide.

6. Total Labor Pool (Table D-6)

In order to approximate a larger pool of workers potentially available for new jobs, rough estimates of underemployed and discouraged workers (as defined in the table footnotes) were added to the official unemployment number. Table D-6 shows a six-county total labor pool approximated for 2011 at 5,500, suggesting a potential pool of about 2.5 times higher than the unemployed. The largest county concentrations of this pool are Alamosa (33.3 percent), Rio Grande (27.4 percent), and Conejos (16.3 percent).

We believe this to be a very conservative approximation of potential workers since it does not include part-time and student workers, persons outside the region attracted to the Valley, and former residents or youth wishing to return when job opportunities are available. Expansion of the pool is also directly proportional to wage rates, with higher numbers of applicants anticipated for rates starting at \$10.00/hr or more.

Assuming that many prospective employers would require a basic applicant to job ratio of at least 10:1, the labor capacity in our model would be adequate to meet total workforce demand of no more than 450 at any one time. In this event, our workforce recruitment center offices are experienced in handling job screening requests from larger employers, with some having higher applicant ratios than our model.

7. Trends in Total Jobs (Table D-7)

Estimates of total jobs by major industry sectors in the NAICS (North American Industry Classification System) manual, are presented in Table D-7 for the years 2006-2010. The total estimated jobs decreased by 1.5 percent from 22,458 in 2006 to 22,120 in 2010, with a high point of 22,552 in 2008. This may be due to the 2008 recession.

Sectors with the largest gains included: Administrative and Waste (101.1 percent); Utilities (100 percent); Arts (44.2 percent); and Wholesale Trade (24 percent). Biggest losses occurred in Education (-43.3 percent); Mining (-30.2 percent); Other Services (-25 percent); and Civilian Federal Government (-21.5 percent).

8. 2011 Annual Average Employment by Detailed NAICS Sector (Table D-8)

Table D-8 contains a listing of 2011 Annual Average Employment in detailed industry sectors to provide a better understanding of the employment distribution. Average Annual Employment does not include

proprietors and self-employed persons. The table also includes examples of activities in the various industry classifications to provide a better understanding of the NAICS coverage.

Employment averaged 15,805 for 2011 for the six-county region, as reported by 1,453 establishments. The top ten employment sectors as indicated by percentage distributions in the table are as follows: Health Care & Social Assistance, 2,199; Agriculture, Forestry, Fishing & Hunting, 2,088; Educational Service, 2,067; Retail Trade, 1,809; and Public Administration, 1,725.

9. Industry Pursuits of Nonemployers (Table D-9)

“Nonemployers,” as explained in the table, refers to persons in business for themselves only, with no paid employees. While not specifically stated, we believe this to include persons more commonly referred to as “self-employed,” or “sole proprietors.” In some cases, this may be the main source of employment. For persons who hold other jobs, the nonemployer activities may be performed on a part-time basis, such as cosmetic sales, carpentry, or accounting.

The 2010 data shows a total 3,794 nonemployer establishments in the Valley, with total receipts of \$132.1 million - a substantial income source for the Valley and one which may be frequently overlooked. County distributions of receipts in order of amount were Alamosa (29.6 percent); Rio Grande (26 percent); Conejos (17.5 percent); Saguache (13.3 percent); Mineral (7.3 percent); and Costilla (6.2 percent). Establishment distributions followed in the same order.

Except for the broad categories of construction, retail trade, and other services, data suppressions prevented us from adding up to industry totals. In spite of this, the table contains a wealth of information on the kinds of nonemployer activities taking place and reported nowhere else. A few examples of fine detail industries we noted include: various construction contractor specialties; jewelry wholesaling; independent truckers; real estate agents; professional & technical businesses; health care professionals; independent artists; auto and other repair services; and beauty shops.

10. Wages (Table D-10)

Average wages for entry-level, overall, and experienced workers as reported by the Colorado Department of Labor and Employment in the Report of Hourly Wages for Selected Occupations in the South Central Workforce Region shown in Table D-10.

Table D-1

Labor Force Trends - Annual Average, 2000-2011

County	2000	2005	2010	2011	Percent Change		
					2000-2005	2005-2010	2000-2011
Alamosa County							
Labor Force	7,215	8,112	8,810	8,802	12.4	8.6	22.0
Employed	6,958	7,664	8,126	8,092	10.1	6.0	16.3
Unemployed	258	458	684	710	77.5	49.3	175.2
%	3.6	5.6	7.8	8.1			
Conejos County							
Labor Force	3,340	3,764	3,895	3,885	12.7	3.5	16.3
Employed	3,177	3,467	3,530	3,516	9.1	1.8	10.7
Unemployed	163	297	365	369	82.2	22.9	126.4
%	4.9	7.9	9.4	9.5			
Costilla County							
Labor Force	1,261	1,352	1,415	1,428	7.2	4.7	13.2
Employed	1,174	1,212	1,248	1,248	3.2	3.0	6.3
Unemployed	87	140	167	180	60.9	19.3	106.9
%	6.9	10.4	11.8	12.6			
Mineral County							
Labor Force	422	433	458	459	2.6	5.8	8.8
Employed	405	412	429	436	1.7	4.1	7.7
Unemployed	17	21	29	23	23.5	38.1	35.3
%	4.0	4.8	6.3	5.0			
Rio Grande County							
Labor Force	5,826	6,543	6,720	6,620	12.3	2.7	13.6
Employed	5,571	6,155	6,154	6,006	10.5	0.0	7.8
Unemployed	255	388	566	614	52.2	45.9	140.8
%	4.4	5.39	8.4	9.3			
Saguache County							
Labor Force	2,711	3,138	3,346	3,322	15.8	6.6	22.5
Employed	2,363	2,911	3,029	2,989	23.2	4.1	26.5
Unemployed	148	227	317	333	53.4	39.6	125.0
%	5.5	7.2	9.5	10.0			
San Luis Valley							
Labor Force	20,776	23,352	24,644	24,516	4.3	5.5	18.0
Employed	19,848	21,821	22,516	22,287	3.6	3.2	12.3
Unemployed	928	1,531	2,128	2,229	21.6	39.0	140.2
%	4.5	6.6	8.6	9.1			
Colorado							
Labor Force	2,364,990	2,547,895	2,725,202	2,723,027	7.7	7.0	15.1
Employed	2,300,192	2,419,241	2,481,447	2,497,297	5.2	2.6	8.6
Unemployed	64,798	128,654	243,755	225,730	98.5	89.5	248.4
%	2.7	5.0	8.9	8.3			

Source: Colorado Department of Labor & Employment, Labor Market Information, Labor Force.

<http://colmigateway.com>

Table D-2

Labor Force Participation, 2000- 2010

San Luis Valley

Age	2000	2006	2010
Male & Female			
16 to 24	50.1	49.9	59.8
25 to 34	76.2	75.9	72.3
35 to 44	81.7	81.8	82.2
45 to 54	73.9	74.1	77.9
55 to 64	57.3	61.5	55.1
65 to 69	20.5	22.9	25.2
70 and over	10.2	10.9	9.2
Total	59.5	59.9	58.6
Male			
16 to 24	50.7	49.9	63.7
25 to 34	85.0	84.2	76.2
35 to 44	87.9	87.5	84
45 to 54	77.6	77.4	80.3
55 to 64	62.2	64.5	59.9
65 to 69	27.3	30.9	32.9
70 and over	16.8	17.1	11.3
Total	65.0	64.5	62.8
Female			
16 to 24	49.5	49.8	55.8
25 to 34	67.4	67.5	68.9
35 to 44	75.7	76.4	80.4
45 to 54	70.1	70.8	75.6
55 to 64	52.4	58.6	50.2
65 to 69	13.6	15.3	17.1
70 and over	5.1	5.8	7.7
Total	54.2	55.4	54.3

Sources: 2000 & 2006: Colorado Department of Local Affairs, State Demography Office, December 2007.

2010: U.S. Census Bureau, American Fact Finder, B23001 *Sex by Age by Employment Status for the Population 16 Years and over*, 2006-2010

American Community Survey.

<http://factfinder2.census.gov>

Table D-3

Occupation and Class of Worker, 2010 Census

	Alamosa	Conejos	Costilla	Mineral	Rio Grande	Saguache	San Luis Valley	Colorado
Civilian employed 16 years & over	6,664	3,295	1,254	536	4,350	2,824	18,923	2,456,139
Occupation								
Management, professional, & related	2,338	1,172	343	242	1,308	737	6,140	950,795
% of Civilian employed	35.1	35.6	27.4	45.1	30.1	26.1	32.4	38.7
Service	1,233	617	200	92	528	463	3,133	403,356
% of Civilian employed	18.5	18.7	15.9	17.2	12.1	16.4	16.6	16.4
Sales & office	1,729	631	234	52	1,146	521	4,313	613,483
% of Civilian employed	25.9	19.2	18.7	9.7	26.3	18.4	22.8	25.0
Natural resources, construction & maintenance	938	549	247	95	861	722	3,412	260,747
% of Civilian employed	14.1	16.7	19.7	17.7	19.8	25.6	18.0	10.6
Production, transportation, & material moving	426	326	230	55	507	381	1,925	227,758
% of Civilian employed	6.4	9.9	18.3	10.3	11.7	13.5	10.2	9.3
Class of worker								
Private wage & salary	4,287	2,011	685	294	3,042	1,862	12,181	1,923,666
% of Civilian employed	64.3	61.0	54.6	54.9	69.9	65.9	64.4	78.3
Government workers	1,844	803	382	149	799	509	4,486	349,593
% of Civilian employed	27.7	24.4	30.5	27.8	18.4	18.0	23.7	14.2
Self-employed in own not-incorporated business	533	459	187	93	475	433	2,180	177,923
% of Civilian employed	8.0	13.9	14.9	17.4	10.9	15.3	11.5	7.2
Unpaid family workers	0	22	0	0	34	20	76	4,957
% of Civilian employed	0.0	0.7	0.0	0.0	0.8	0.7	0.4	0.2

Source: U.S. Census Bureau, American Fact Finder, DP03 *Selected Economic Characteristics*, 2006-2010 American Community Survey 5-Year Estimates.
<http://factfinder2.census.gov>

Table D-4

Place of Work by County, 2010 Census

	Alamosa	Conejos	Costilla	Mineral	Rio Grande	Saguache	San Luis Valley	Colorado
Total workers 16 years & older	6,483	3,238	1,194	516	4,299	2,774	18,504	2,429,357
Worked in county of residence	5,519	1,525	794	445	2,938	1,788	13,009	1,603,256
% of total workers	85.1	47.1	66.5	86.2	68.3	64.5	70.3	66.0
Worked outside county of residence	907	1,655	367	36	1,322	945	5,232	795,367
% of total workers	14.0	51.1	30.7	7.0	30.8	34.1	28.3	32.7

Source: U.S. Census Bureau, American Fact Finder, B08007 *Sex of Workers by Place of Work - State and County Level*, 2006-2010 American Community Survey Selected Population Tables.

<http://factfinder2.census.gov>

**Table D-5
Commuting to Work, 2010**

	Alamosa	Conejos	Costilla	Mineral	Rio Grande	Saguache	San Luis Valley	Colorado
Total workers 16 years and over	6,483	3,238	1,194	516	4,299	2,774	18,504	2,429,357
Car, truck, or van - drove alone	4,866	2,303	810	322	3,041	1,548	12,890	1,810,257
% of total workers	75.1	71.1	67.8	62.4	70.7	55.8	69.7	75.1
Car, truck, or van - carpooled	721	556	152	66	749	495	2,739	254,404
% of total workers	11.1	17.2	12.7	12.8	17.4	17.8	14.8	12.2
Public transportation (incl. taxicab)	0	3	0	0	0	9	12	79,899
% of total workers	0.0	0.1	0.0	0.0	0.0	0.3	0.1	3.2
Walked	511	63	68	102	208	233	1,185	73,780
% of total workers	7.9	1.9	5.7	19.8	4.8	8.4	6.4	3.0
Other means	157	83	15	3	47	94	399	58,087
% of total workers	2.4	2.6	1.3	0.6	1.1	3.4	2.2	1.5
Worked at home	228	230	149	23	254	395	1,279	152,930
% of total workers	3.5	7.1	12.5	4.5	5.9	14.2	6.9	4.9
Mean travel time to work (minutes)	14.0	24.4	22.1	11.7	19.0	18.9	16.8	24.2

Source: U.S. Census Bureau, American Fact Finder, DP03 *Selected Economic Characteristics*, 2006-2010 American Community Survey 5-Year Estimates.
<http://factfinder2.census.gov>

Table D-6

Labor Pool Approximation and Shares by County, 2011

	Alamosa	Conejos	Costilla	Mineral	Rio Grande	Saguache	San Luis Valley
2011 Labor Force	8,802	3,885	1,428	459	6,620	3,322	24,516
Unemployed (number)	710	369	180	23	614	333	2,229
Employed	8,092	3,516	1,248	436	6,006	2,989	22,287
Underemployed ¹	809	352	125	44	601	299	2,229
Persons 16+ not in labor force²	4,499	2,507	1,473	431	4,204	1,772	14,886
Discouraged workers ³	315	175	103	30	294	124	1,042
2011 Total Labor Pool⁴	1,834	896	408	97	1,509	756	5,500
County % of SLV	33.3	16.3	7.4	1.8	27.4	13.7	100.0

Sources: 2011 Labor Force - Colorado Department of Labor & Employment, Labor Market Information, Labor Force.
 Persons 16+ not in labor force - U.S. Census Bureau, American Fact Finder, DP03 *Selected Economic Characteristics*, 2006-2010 American Community Survey 5-Year Estimates.

<http://www.colmigateway.com>

<http://www.factfinder2.census.gov>

¹ Underemployment includes individuals and family members working full-time or part-time with family income at or below poverty levels. According to a study by the SLV Council of Governments, underemployment can be roughly approximated at 10% of the employed labor force.

² U.S. Census Bureau, 2010 Decennial Census, Table DP-3.

³ Discouraged workers include persons who did not find suitable employment and gave up the search, and others who experienced child care, transportation, or other problems preventing them from looking. According to the above study, discouraged workers can be roughly approximated at 7% of the persons 16+ who are not in the labor force.

⁴ The total labor pool is roughly approximated by adding the official estimate of unemployment to underemployed persons and discouraged workers.

Table D-7

Trends in Total Jobs by Major Sector, 2006-2010

San Luis Valley Region

Sector (NAICS based)	2006	2007	2008	2009	2010	2006-2010 Percent Change
Estimated Total Jobs	22,458	22,444	22,552	22,100	22,120	-1.5
Agriculture	3,619	3,445	3,451	3,489	3,812	5.3
Mining	116	84	96	63	81	-30.2
Utilities	-	71	78	69	127	100.0
Construction	1,528	1,682	1,644	1,447	1,370	-10.3
Manufacturing	406	388	386	350	392	-3.4
Wholesale trade	534	725	745	747	662	24.0
Retail Trade	2,293	2,314	2,258	2,211	2,211	-3.6
Transportation and warehousing	462	479	483	466	459	-0.6
Information	190	170	150	155	166	-12.6
Finance activities	597	590	596	567	563	-5.7
Real estate	400	387	438	353	387	-3.3
Professional and business services	559	752	696	649	635	13.6
Management of companies & enterprise	109	110	115	116	90	-17.4
Admin and waste	183	137	176	243	368	101.1
Education	141	86	194	47	80	-43.3
Health Services	2,297	2,292	2,378	2,401	2,383	3.7
Arts	308	458	289	427	444	44.2
Accommodation and food	1,415	1,397	1,554	1,526	1,548	9.4
Other services, except public adm.	1,354	1,333	1,299	1,064	1,016	-25.0
Government	4,995	4,987	4,886	4,953	4,864	-2.6
Federal government, civilian	413	412	108	412	324	-21.5
Military	111	114	116	118	118	6.3
State government	1,313	1,333	1,311	1,304	1,317	0.3
Local government	3,158	3,128	3,024	3,027	2,949	-6.6

Source: Colorado Department of Local Affairs, State Demography Office, Colorado Jobs by Sector (NAICS based) 2006-2010
<http://dola.colorado.gov>

Table D-8
Annual Average Employment 2011

Industries (NAICS categories)	Annual Average Employment						
	Alamosa	Conejos	Costilla	Mineral	Rio Grande	Saguache	San Luis Valley
All Industries	7,720	1,261	741	480	4,111	1,492	15,805
Accommodation & Food Services	803	58	45	107	273	64	1,350
% of All Industries	10.4	4.6	6.1	22.3	6.6	4.3	8.5
Administrative & Waste Services	70	7	***	***	60	***	137
% of All Industries	0.9	0.6	0.0	0.0	1.5	0.0	0.9
Agriculture, Forestry Fishing & Hunting	473	52	126	***	1,013	424	2,088
% of All Industries	6.1	4.1	17.0	0.0	24.6	28.4	13.2
Arts, entertainment & Recreation	81	0	***	***	42	***	123
% of All Industries	1.0	0.0	0.0	0.0	1.0	0.0	0.8
Construction	414	57	14	27	165	39	716
% of All Industries	5.4	4.5	1.9	5.6	4.0	2.6	4.5
Educational Services	1,039	281	97	***	375	275	2,067
% of All Industries	13.5	22.3	13.1	0.0	9.1	18.4	13.1
Finance & Insurance	271	***	***	***	123	16	410
% of All Industries	3.5	0.0	0.0	0.0	3.0	1.1	2.6
Health Care & Social Assistance	1,374	194	59	***	528	44	2,199
% of All Industries	17.8	15.4	8.0	0.0	12.8	2.9	13.9
Information	90	***	***	***	37	***	127
% of All Industries	1.2	0.0	0.0	0.0	0.0	0.0	0.8
Management of Companies & Enterprises	109	0	0	0	***	***	109
% of All Industries	1.4	0.0	0.0	0.0	0.0	0.0	0.7
Manufacturing	147	13	***	***	138	35	333
% of All Industries	1.9	1.0	0.0	0.0	3.4	2.3	2.1
Mining	***	***	***	***	***	***	***
% of All Industries	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other Services, Except Public Adm.	161	4	7	5	98	31	306
% of All Industries	2.1	0.3	0.9	1.0	2.4	2.1	1.9
Professional & Technical	187	18	8	***	79	7	299
% of All Industries	2.4	1.4	1.1	0.0	1.9	0.5	1.9
Public Administration	782	248	***	47	407	241	1,725
% of All Industries	10.1	19.7	0.0	9.8	9.9	16.2	10.9
Real Estate & Rental & Leasing	118	15	39	***	19	12	203
% of All Industries	1.5	1.2	5.3	0.0	0.5	0.8	1.3
Retail Trade	1,088	172	35	58	356	100	1,809
% of All Industries	14.1	13.6	4.7	12.1	8.7	6.7	11.4
Transportation & Warehousing	221	57	***	***	70	40	388
% of All Industries	2.9	4.5	0.0	0.0	1.7	2.7	2.5
Utilities	81	0	20	0	65	15	181
% of All Industries	1.0	0.0	2.7	0.0	1.6	1.0	1.1
Wholesale Trade	178	***	***	0	243	0	421
% of All Industries	2.3	0.0	0.0	0.0	5.9	0.0	2.7

Source: Colorado Department of Labor & Employment, Labor Market Information, Quarterly Census of Employment & Wages Trend Analysis.

*** Indicates non-disclosable data.

<http://www.colmigateway.com>

Table D-9

Nonemployer Statistics, 2010

NAICS code	NAICS Industry	Alamosa County		Conejos County		Costilla County		Mineral County		Rio Grande County		Saguache County	
		# of establs.	Receipts (\$ 1,000)	# of establs.	Receipts (\$ 1,000)	# of establs.	Receipts (\$ 1,000)	# of establs.	Receipts (\$ 1,000)	# of establs.	Receipts (\$ 1,000)	# of establs.	Receipts (\$ 1,000)
11	All Nonemployer Sectors	1,104	\$ 39,059	654	\$ 23,102	246	\$ 8,272	151	\$ 9,686	1,058	\$ 34,411	581	\$ 17,532
113	Agriculture, forestry, fishing & hunting	25	\$ 871	41	\$ 809	D	D	11	\$ 134	52	\$ 1,899	27	\$ 444
114	Forestry & logging	4	\$ 73	D	D	D	D	D	D	13	\$ 767	D	D
1142	Fishing, hunting & trapping	D	D	8	\$ 225	D	D	9	\$ 122	6	\$ 61	S	S
115	Hunting & trapping	D	D	7	\$ 270	D	D	8	\$ 121	4	\$ 45	D	D
1151	Support activities - ag & forestry	19	\$ 766	32	\$ 574	D	D	D	D	33	\$ 1,071	22	\$ 410
1152	" " - crop prod	12	\$ 586	26	\$ 264	D	D	D	D	21	\$ 683	9	\$ 199
1153	" " - animal prod	3	\$ 27	D	D	D	D	D	D	6	\$ 83	D	D
1153	" " - forestry	D	D	D	D	D	D	D	D	6	\$ 305	5	\$ 85
21	Mining	D	D	D	D	D	D	D	D	D	D	D	D
22	Utilities	D	D	D	D	D	D	D	D	D	D	D	D
23	Construction	162	\$ 7,738	135	\$ 6,618	40	\$ 1,185	32	\$ 1,018	202	\$ 10,355	102	\$ 3,553
236	Construction of buildings	56	\$ 4,086	60	\$ 3,252	19	\$ 786	12	\$ 230	75	\$ 4,091	30	\$ 1,168
2361	Residential building construction	47	\$ 3,566	49	\$ 2,734	15	\$ 575	11	\$ 228	62	\$ 2,153	28	\$ 1,113
2362	Nonresidential building construction	9	\$ 530	D	D	4	\$ 211	D	D	D	D	D	D
237	Heavy & civil engineering construction	D	D	4	\$ 285	D	D	D	D	6	\$ 134	D	D
2373	Highway, street & bridge construction	D	D	D	D	D	D	D	D	3	\$ 82	D	D
2379	Other heavy & civil eng construction	D	D	3	\$ 284	D	D	D	D	D	D	D	D
238	Specialty trade contractors	D	D	71	\$ 3,081	19	\$ 393	19	\$ 685	121	\$ 6,130	69	\$ 2,200
2381	Foundation, structure & bldg exterior	15	\$ 215	13	\$ 571	4	\$ 33	D	D	24	\$ 1,399	9	\$ 72
2382	Building equipment contractors	11	\$ 224	16	\$ 389	D	D	D	D	8	\$ 330	10	\$ 426
23821	Electrical contractors & wiring installers	4	\$ 42	6	\$ 190	D	D	D	D	D	D	D	D
23822	Plumbing, heating & air conditioning	6	\$ 73	10	\$ 199	D	D	D	D	D	D	D	D
2383	Building finishing contractors	45	\$ 1,883	18	\$ 621	3	\$ 38	D	D	39	\$ 2,585	19	\$ 554
2389	Other specialty trade contractors	33	\$ 1,311	24	\$ 1,500	9	\$ 271	D	D	50	\$ 1,816	31	\$ 1,148
31-33	Manufacturing	D	D	23	\$ 595	4	\$ 100	5	\$ 11	27	\$ 861	10	\$ 223
311	Food Manufacturing	D	D	D	D	D	D	D	D	4	\$ 110	D	D
323	Printing & related support activities	D	D	D	D	D	D	D	D	5	\$ 124	D	D
327	Nonmetallic mineral product manufact	D	D	4	\$ 296	D	D	D	D	D	D	D	D
339	Misc. manufacturing	D	D	11	\$ 190	D	D	D	D	D	D	4	\$ 83
42	Wholesale trade	21	\$ 792	22	\$ 1,490	D	D	D	D	19	\$ 539	12	\$ 397
423	Merchant wholesalers, durable goods	D	D	19	\$ 1,453	D	D	D	D	8	\$ 159	7	\$ 266
4239	Misc. durable goods merchant whisirs	D	D	18	\$ 1,453	D	D	D	D	7	\$ 103	D	D
42394	Jewelry, watch, precious stone & metal	D	D	16	\$ 1,372	D	D	D	D	D	D	3	\$ 65
42399	Other misc. durable goods merch whislr	D	D	D	D	D	D	D	D	4	\$ 66	D	D
4234	Prof. & commercial equip. & supplies	3	\$ 38	11	\$ 1,066	D	D	D	D	D	D	D	D
424	Merchant wholesalers, nondurable goods	12	\$ 593	D	D	D	D	D	D	10	\$ 378	D	D
4244	Grocery & related product merchant whislr	6	\$ 489	D	D	D	D	D	D	D	D	D	D
4249	Misc. nondurable goods merchant whislr	3	\$ 95	D	D	D	D	D	D	D	D	D	D
44-45	Retail trade	117	\$ 5,508	76	\$ 2,813	28	\$ 2,191	20	\$ 790	103	\$ 3,771	47	\$ 2,399
441	Motor vehicle & parts dealers	4	\$ 219	6	\$ 110	D	D	D	D	D	D	D	D
443	Electronics & appliance stores	4	\$ 654	D	D	D	D	D	D	3	\$ 73	D	D
444	Bldg materials & garden equip & supplies	D	D	3	\$ 79	D	D	D	D	5	\$ 494	D	D
445	Food & beverage stores	8	\$ 436	7	\$ 1,052	7	\$ 918	5	\$ 246	7	\$ 834	8	\$ 1,126
4452	Specialty food stores	7	\$ 417	D	D	D	D	D	D	D	D	D	D
4453	Beer, wine & liquor store	D	D	4	\$ 949	6	\$ 898	D	D	D	D	5	\$ 1,011
446	Health & personal care stores	10	\$ 134	D	D	D	D	D	D	6	\$ 84	D	D
44612	Cosmetics, beauty supplies & perfume	D	D	D	D	D	D	D	D	4	\$ 79	D	D

Table D-9 continued on next page

Table D-9

Nonemployer Statistics, 2010

Table D-9 continued

NAICS code	NAICS Industry	Alamosa County # of estabs.	Receipts (\$ 1,000)	Conejos County # of estabs.	Receipts (\$ 1,000)	Costilla County # of estabs.	Receipts (\$ 1,000)	Mineral County # of estabs.	Receipts (\$ 1,000)	Rio Grande County # of estabs.	Receipts (\$ 1,000)	Saguache County # of estabs.	Receipts (\$ 1,000)
448	Clothing & clothing accessories stores	7	\$ 122	D	D	D	D	3	\$ 227	6	\$ 187	D	D
4481	Clothing stores	4	\$ 108	D	D	D	D	D	D	D	D	D	D
4483	Jewelry, luggage & leather goods stores	D	D	D	D	D	D	3	\$ 228	D	D	D	D
451	Sporting goods, hobby, book & music	6	\$ 377	D	D	D	D	D	D	5	\$ 212	D	D
4511	Sporting goods, hobby & musical instrument	4	\$ 244	D	D	D	D	D	D	5	\$ 212	D	D
452	General merchandise stores	3	\$ 81	D	D	D	D	D	D	D	D	D	D
453	Misc. store retailers	23	\$ 1,260	D	D	D	\$ 58	D	\$ 99	30	\$ 1,135	13	\$ 335
4532	Office supplies, stationery & gift stores	5	\$ 99	D	D	D	D	D	D	9	\$ 403	4	\$ 175
45322	Gift, novelty & souvenir stores	4	\$ 81	D	D	D	D	D	D	9	\$ 403	4	\$ 175
4533	Used merchandise stores	D	D	D	D	D	D	D	D	4	\$ 85	4	\$ 109
4539	Other misc. store retailers	14	\$ 932	D	D	D	D	4	\$ 99	17	\$ 647	4	\$ 36
45399	All other misc. store retailers	13	\$ 849	D	D	D	D	3	\$ 87	13	\$ 512	D	D
454	Nonstore retailers	47	\$ 1,980	6	\$ 689	9	\$ 408	3	\$ 29	34	\$ 231	17	\$ 460
4541	Electronic shopping & mailorder	6	\$ 64	D	D	3	\$ 317	D	D	D	D	D	D
4542	Vending machine operators	3	\$ 36	D	D	D	D	D	D	D	D	D	D
4543	Direct selling establishments	38	\$ 1,880	33	\$ 663	6	\$ 91	3	\$ 29	30	\$ 205	D	D
45439	Other direct selling establishments	D	D	D	D	4	\$ 57	3	\$ 29	29	\$ 200	D	D
48-49	Transportation & warehousing	56	\$ 4,495	52	\$ 5,170	17	\$ 1,489	D	D	30	\$ 1,729	21	\$ 1,865
484	Truck transportation	35	\$ 4,143	39	\$ 4,726	12	\$ 1,378	D	D	24	\$ 1,385	14	\$ 1,638
4841	Gen freight trucking	31	\$ 3,853	34	\$ 4,100	12	\$ 1,378	D	D	22	\$ 1,357	14	\$ 1,638
48411	" " - local	13	\$ 758	6	\$ 364	D	D	D	D	3	\$ 44	3	\$ 458
48412	" " - long-distance	18	\$ 3,095	28	\$ 3,736	10	\$ 1,223	D	D	19	\$ 1,313	11	\$ 1,180
488	Support activities for transportation	5	\$ 71	D	D	D	D	D	D	D	D	3	\$ 180
492	Couriers & messengers	12	\$ 138	8	\$ 373	D	D	D	D	D	D	D	D
51	Information	7	\$ 384	D	D	D	D	D	D	6	\$ 49	11	\$ 398
511	Publishing industries (except Internet)	3	\$ 43	D	D	D	D	D	D	D	D	6	\$ 201
52	Finance & insurance	30	\$ 572	10	\$ 189	D	D	D	D	34	\$ 1,017	D	D
522	Credit intermediation & related activities	5	\$ 92	D	D	D	D	D	D	D	D	D	D
5223	Activities related to credit intermediation	3	\$ 53	D	D	D	D	D	D	D	D	D	D
523	Securities, commodity contracts, fin invst	9	\$ 189	S	S	D	D	D	D	D	D	D	D
524	Insurance carriers & related	16	\$ 291	6	\$ 128	D	D	D	D	21	\$ 952	D	D
5242	Agencies, brokerages & other ins	16	\$ 291	6	\$ 128	D	D	D	D	21	\$ 952	D	D
52421	Ins. Agencies & brokerages	14	\$ 269	3	\$ 41	D	D	D	D	10	\$ 623	D	D
52429	Other insurance related activities	D	D	3	\$ 87	D	D	D	D	11	\$ 329	D	D
53	Real estate, rental & leasing	124	\$ 6,844	18	\$ 400	15	\$ 952	14	\$ 468	96	\$ 4,996	35	\$ 1,958
531	Real estate	117	\$ 6,516	17	\$ 383	14	\$ 921	12	\$ 373	89	\$ 4,373	27	\$ 1,777
5311	Lessors of real estate	63	\$ 4,036	9	\$ 274	D	D	3	\$ 87	36	\$ 2,301	14	\$ 1,408
5312	Offices of real estate agents & brokers	22	\$ 939	D	D	5	\$ 147	D	D	27	\$ 938	7	\$ 231
5313	Activities related to real estate	32	\$ 1,541	D	D	D	D	8	\$ 273	D	D	D	D
53131	Real estate property managers	13	\$ 746	D	D	D	D	D	D	6	\$ 229	D	D
53139	Other activities related to real estate	17	\$ 773	3	\$ 33	D	D	4	\$ 205	6	\$ 229	D	D
532	Rental & leasing services	7	\$ 328	D	D	D	D	D	D	7	\$ 623	8	\$ 181
5324	Comm. & ind. Machinery & equip. rent.	3	\$ 85	D	D	D	D	D	D	4	\$ 520	5	\$ 167

Table D-9 continued on next page

Table D-9 continued
Table D-9
Nonemployer Statistics, 2010

NAICS code	NAICS Industry	Alamosa County # of estab. Receipts (\$1,000)	Conejos County # of estab. Receipts (\$1,000)	Costilla County # of estab. Receipts (\$1,000)	Mineral County # of estab. Receipts (\$1,000)	Rio Grande County # of estab. Receipts (\$1,000)	Saguache County # of estab. Receipts (\$1,000)
54	Professional, scientific & technical	96 \$ 3,196	49 \$ 1,075	27 \$ 440	8 \$ 263	91 \$ 1,614	61 \$ 1,830
5411	Legal services	8 \$ 616	3 \$ 106	D	D	6 \$ 156	D
5412	Accounting, tax prep, bkpg, payroll	20 \$ 364	18 \$ 250	D	D	23 \$ 323	D
541213	Tax preparation services	D	D	D	D	7 \$ 58	D
541219	Other accounting services	16 \$ 189	13 \$ 157	D	D	16 \$ 265	D
5413	Architectural, engineering & related svcs	D	D	D	D	D	4 \$ 65
5415	Computer systems design & related svcs	D	D	D	D	3 \$ 8	5 \$ 162
5416	Mgmt, scientific & tech consulting	19 \$ 135	4 \$ 35	9 \$ 143	D	24 \$ 333	12 \$ 705
5418	Advertising, public relations & related	D	D	D	D	3 \$ 48	4 \$ 22
5419	Other prof, scientific & tech svcs.	32 \$ 1,790	D	9 \$ 205	D	25 \$ 550	27 \$ 763
54199	All other prof, scientific & tech svcs	30 \$ 1,775	D	9 \$ 205	D	23 \$ 538	25 \$ 733
56	Admin support & waste mgmt	81 \$ 780	34 \$ 391	9 \$ 105	17 \$ 348	78 \$ 1,006	33 \$ 243
561	Administrative & support svcs	79 \$ 757	32 \$ 296	9 \$ 105	17 \$ 348	78 \$ 1,006	33 \$ 243
5611	Office administrative svcs	D	7 \$ 41	D	D	11 \$ 268	4 \$ 32
5613	Employment svcs	D	D	D	D	3 \$ 21	D
5614	Business support svcs	8 \$ 74	D	D	D	10 \$ 221	D
56143	Business service centers	D	D	D	D	3 \$ 65	D
56149	Other business support svcs	5 \$ 58	D	D	D	5 \$ 100	D
5617	Svcs to bldgs & dwellings	47 \$ 4,777	19 \$ 214	D	12 \$ 203	51 \$ 486	24 \$ 159
56172	Janitorial services	37 \$ 398	11 \$ 58	3 \$ 12	D	333	13 \$ 78
56173	Landscaping svcs	D	4 \$ 71	D	D	D	D
56179	Other services to buildings & dwellings	D	D	D	3 \$ 134	D	7 \$ 43
5619	Other support svcs	8 \$ 115	D	D	D	D	D
61	Educational Services	34 \$ 258	17 \$ 55	12 \$ 44	D	20 \$ 309	16 \$ 330
62	Health care & social assistance	95 \$ 2,033	33 \$ 743	19 \$ 276	D	95 \$ 1,134	62 \$ 1,044
621	Ambulatory health care svcs	51 \$ 1,534	19 \$ 515	8 \$ 187	D	38 \$ 628	26 \$ 864
6211	Office of physicians	D	D	D	D	6 \$ 283	6 \$ 200
6213	Offices of other health practitioners	22 \$ 568	8 \$ 116	3 \$ 143	D	15 \$ 197	28 \$ 545
62133	Mental hlt practitioners except physicians	9 \$ 175	D	D	D	D	6 \$ 211
62134	Physcl, occuppr'l & spch therapists, audio	5 \$ 215	D	D	D	5 \$ 100	D
62139	Offices of all other health practitioners	7 \$ 143	D	D	D	D	21 \$ 301
6216	Home health care svcs	12 \$ 184	D	D	D	D	D
6219	Other ambulatory hlt care svcs	9 \$ 508	D	D	D	D	D
623	Nursing & residential care facilities	3 \$ 7	D	D	D	D	D
6241	Social assistance	41 \$ 492	12 \$ 101	11 \$ 89	D	55 \$ 496	16 \$ 154
6241	Individual & family svcs	D	D	D	D	D	9 \$ 74
6244	Child day care services	30 \$ 439	D	7 \$ 60	D	50 \$ 485	6 \$ 79
71	Arts, entertainment & recreation	47 \$ 782	20 \$ 215	10 \$ 92	10 \$ 204	27 \$ 185	31 \$ 519
711	Performing arts, sports & related	40 \$ 562	12 \$ 119	6 \$ 38	7 \$ 93	21 \$ 136	25 \$ 409
7115	Independent artists, writers & performers	24 \$ 462	8 \$ 107	6 \$ 38	7 \$ 93	D	23 \$ 403
713	Amusement, gambling & recreation ind	D	7 \$ 57	D	3 \$ 111	D	5 \$ 109
7139	Other amusement & recreation industries	D	5 \$ 55	D	3 \$ 111	D	5 \$ 109
72	Accommodations & food services	21 \$ 725	12 \$ 375	13 \$ 491	5 \$ 683	36 \$ 1,446	23 \$ 536
721	Accommodation	D	D	D	4 \$ 268	17 \$ 853	8 \$ 159
7211	Traveler Accommodation	D	D	D	3 \$ 220	11 \$ 563	6 \$ 129
7212	RV parks & recreational camps	D	D	D	D	5 \$ 186	D
722	Food svcs & drinking places	18 \$ 680	9 \$ 322	10 \$ 280	D	19 \$ 593	15 \$ 377
7221	Full-svc restaurants	6 \$ 252	4 \$ 220	5 \$ 139	D	7 \$ 302	6 \$ 292
7222	Limited-svc places	3 \$ 54	D	D	D	5 \$ 217	D
7224	Drinking places (alcoholic beverages)	3 \$ 307	3 \$ 88	D	D	D	D

Table D-9 continued on next page

Table D-9

Nonemployer Statistics, 2010

Table D-9 continued

NAICS code	NAICS Industry	Alamosa County		Conejos County		Costilla County		Mineral County		Rio Grande County		Saguache County	
		# of estabs.	Receipts (\$1,000)	# of estabs.	Receipts (\$1,000)	# of estabs.	Receipts (\$1,000)	# of estabs.	Receipts (\$1,000)	# of estabs.	Receipts (\$1,000)	# of estabs.	Receipts (\$1,000)
81	Other services (except public admin)	169	\$ 3,742	107	\$ 2,067	34	\$ 609	16	\$ 231	139	\$ 3,429	83	\$ 1,546
811	Repair & maintenance	55	\$ 1,935	44	\$ 1,102	18	\$ 284	D	D	39	\$ 1,262	21	\$ 647
8111	Automotive repair & maintenance	33	\$ 1,294	29	\$ 753	7	\$ 121	D	D	17	\$ 435	5	\$ 460
81111	Automotive, mechanical & electrical	16	\$ 608	15	\$ 366	5	\$ 115	D	D	9	\$ 182	4	\$ 398
81112	Automotive body, paint, interior & glass	D	D	8	\$ 160	D	D	D	D	4	\$ 175	D	D
81119	Other auto repair & mntnc	6	\$ 105	6	\$ 227	D	D	D	D	4	\$ 175	D	D
8113	Comm & ind machinery & equip rpr & mntnc	D	D	4	\$ 144	D	D	D	D	4	\$ 269	D	D
8114	Personal & hshld goods rpr & mntnc	14	\$ 568	9	\$ 203	5	\$ 72	D	D	14	\$ 428	D	D
81141	Home & garden equip & appliance rpr	4	\$ 141	D	D	D	D	D	D	D	\$ 344	D	D
81149	Other personal & hshld goods rpr & mntnc	8	\$ 419	8	\$ 179	D	D	D	D	11	\$ 344	9	\$ 58
812	Personal & laundry svcs	100	\$ 1,599	57	\$ 872	11	\$ 284	12	\$ 206	84	\$ 1,255	57	\$ 828
8121	Personal care svcs	45	\$ 670	26	\$ 334	D	D	D	D	42	\$ 589	21	\$ 384
81211	Hair, nail & skin care svcs	38	\$ 620	24	\$ 281	D	D	4	\$ 134	38	\$ 572	8	\$ 105
812111	Barber shops	D	D	5	\$ 84	D	D	D	D	D	D	D	D
812112	Beauty shops	31	\$ 486	19	\$ 197	D	D	4	\$ 134	37	\$ 553	8	\$ 105
8129	Other personal services	53	\$ 869	27	\$ 458	6	\$ 207	7	\$ 52	37	\$ 589	34	\$ 419
81291	Pet care (except vet) svcs	D	D	D	D	D	D	D	D	5	\$ 29	D	D
81299	All other personal services	44	\$ 544	27	\$ 458	6	\$ 207	7	\$ 52	31	\$ 546	31	\$ 400
813	Religious, grantmaking, civic, & prof orgs	14	\$ 208	6	\$ 93	5	\$ 41	D	D	16	\$ 912	5	\$ 73

San Luis Valley total for All Nonemployer Sectors - # of establishments = 3,794; Receipts (\$1,000) = \$132,062

Source: U.S. Census Bureau, Nonemployer Statistics, 2010 Nonemployer Statistics

NAICS = North American Industry Classification System.

Nonemployers = All operating establishments with no paid employees, receipts greater than \$1,000, and subject to federal income tax.

D = Data withheld to avoid disclosure. Any data reported for this item is included in the above totals.

S = Withheld because estimates do not meet publication standards.

<http://censtats.census.gov>

Table D-10

Average Hourly Wages, Second Quarter 2011

Southcentral Workforce Region, Colorado Dept. of Labor & Employment

SOC Code	SOC Occupation Title	Average Hourly Wages		
		Mean	Entry	Experienced
11-1021	General and Operations Managers	40.45	22.66	49.34
13-2011	Accountants and Auditors	29.16	17.40	35.04
15-1142	Network and Computer Systems Administrators	27.33	16.73	32.63
19-4093	Forest and Conservation Technicians	16.92	12.55	19.10
21-1012	Educational, Guidance, School, and Vocational Counselors	18.99	14.45	21.26
25-2021	Elementary School Teachers, Except Special Education*	39,942	31,743	44,041
25-2031	Secondary School Teachers, Except Special and Career/Technical Education*	39,734	31,674	43,764
29-1111	Registered Nurses	28.41	23.01	31.11
29-2041	Emergency Medical Technicians and Paramedics	13.42	8.95	15.65
29-2061	Licensed Practical and Licensed Vocational Nurses	18.25	15.74	19.50
31-1012	Nursing Aides, Orderlies, and Attendants	10.83	9.34	11.57
33-1012	First-Line Supervisors of Police and Detectives	27.90	18.95	32.37
33-3051	Police and Sheriff's Patrol Officers	19.38	13.31	22.41
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	15.15	11.25	17.10
35-2011	Cooks, Fast Food	8.46	8.46	8.46
35-2012	Cooks, Institution and Cafeteria	11.18	8.31	12.62
35-2021	Food Preparation Workers	10.37	8.34	11.38
35-3031	Waiters and Waitresses	9.58	8.30	10.22
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	11.04	8.30	12.42
37-3011	Landscaping and Groundskeeping Workers	11.61	8.29	13.27
41-1011	First-Line Supervisors of Retail Sales Workers	16.03	11.02	18.53
41-2011	Cashiers	8.74	8.33	8.95
41-2021	Counter and Rental Clerks	11.88	8.25	13.70
41-2031	Retail Salespersons	11.61	8.30	13.27
43-1011	First-Line Supervisors of Office and Administrative Support Workers	21.44	14.23	25.04
43-3031	Bookkeeping, Accounting, and Auditing Clerks	13.65	9.36	15.79
43-4051	Customer Service Representatives	11.81	8.20	13.61
43-4081	Hotel, Motel, and Resort Desk Clerks	8.82	8.30	9.08
43-5081	Stock Clerks and Order Fillers	11.16	8.19	12.64
43-6011	Executive Secretaries and Executive Administrative Assistants	19.50	14.45	22.02
43-6014	Secretaries & Administrative Assistants, Except Legal, Medical, & Executive	13.16	8.97	15.26
43-9061	Office Clerks, General	11.58	8.30	13.21
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	28.19	19.10	32.73
47-2061	Construction Laborers	12.83	9.41	14.54
47-4051	Highway Maintenance Workers	16.79	12.07	19.15
51-2092	Team Assemblers	13.05	9.42	14.87
53-1031	First-Line Supervisors of Trans. & Material-Moving Machine and Vehicle Operators	21.32	12.63	25.66
53-3022	Bus Drivers, School or Special Client	14.03	10.17	15.95
53-3032	Heavy and Tractor-Trailer Truck Drivers	18.60	12.81	21.49
53-3033	Light Truck or Delivery Services Drivers	13.68	8.31	16.36
53-7051	Industrial Truck and Tractor Operators	11.11	8.39	12.47
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10.26	8.28	11.25
53-7064	Packers and Packagers, Hand	9.66	8.19	10.39

Source: Colorado Department of Labor & Employment, Labor Market Information, Report of Hourly Wages for Selected Occupations in the Southcentral Workforce Region.

* Annual salary

SOC = Standard Occupational Classification